## LUBUTO LIBRARY PROJECT, INC.

Financial Statements and Auditors' Report
For the Years Ended December 31, 2011 and 2010

SKMB, P.A.

## LUBUTO LIBRARY PROJECT, INC.

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#### Independent Auditors' Report

To the Board of Directors of Lubuto Library Project. Inc. Washington, DC

We have audited the accompanying statements of financial position of Lubuto Library Project. Inc. (a non-profit organization) as of December 31, 2011 and 2010 (restated), and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lubuto Library Project, Inc. as of December 31, 2011 and 2010, and the changes in net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was performed for the purpose of forming an opinion on the financial statements taken as a whole. The supplementary schedules of functional expenses on page 9 are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements as a whole.

SKMB, Dai

Rockville, Maryland April 9, 2012

## LUBUTO LIBRARY PROJECT, INC. STATEMENTS OF FINANCIAL POSITION December 31, 2011 and 2010

A	SS	F	T	S

	2011		2010	
Current Assets		_		
Cash and Cash Equivalents	\$	154,948	\$	86.243
Books and Equipment Held for Distribution to African Libraries		41.715		68.964
Grants Receivable (Note 4)		74.572		-
Pledge Receivable		-		1.890
Total Current Assets		271.235		157.097
Property and Equipment				
Computer Equipment		2.953		1.934
Fixtures		2,500		2,500
Website		9.150		9.150
Accumulated Depreciation and Amortization		(13.924)		(13.321)
Total Property and Equipment		679		263
TOTAL ASSETS		271,914	\$	157,360
LIABILITIES AND NET A	SSETS	S		
Current Liabilities				
Payable to President	\$	-	\$	1,156
Tax payable		57		-
Accrued Payroll and Payroll Taxes		121		106
Total Current Liabilities		178		1,262
Net Assets				
Unrestricted		56,146		38,015
Temporarily Restricted		215,590		118,083
Total Net Assets		271,736		156,098
TOTAL LIABILITIES AND NET ASSETS	\$	271,914	\$	157,360_

## LUBUTO LIBRARY PROJECT, INC. STATEMENTS OF ACTIVITIES

## For the Year Ended December 31, 2011 and 2010

TEMPORARILY   RESTRICTED   TOTAL   TOTAL		
REVENUES AND SUPPORT           Individual Contribution         \$ 34.758         \$ -         \$ 34.758         \$ 26.69           Foundation Contribution         25.710         149.074         174.784         100.80           Corporate/Organization Contribution         26.943         3.045         29.988         3.92           In-kind contributions         135.759         797         136.556         216.25           Merchandise Sale         1.143         -         1.143         2.02           Fundraising Event         -         -         -         22.61	_	
Individual Contribution         \$ 34.758         \$ -         \$ 34.758         \$ 26.69           Foundation Contribution         25.710         149.074         174.784         100.80           Corporate/Organization Contribution         26.943         3.045         29.988         3.92           In-kind contributions         135.759         797         136.556         216.25           Merchandise Sale         1.143         -         1.143         2.02           Fundraising Event         -         -         -         22.61	TOTAL	
Foundation Contribution         25.710         149.074         174.784         100.80           Corporate/Organization Contribution         26.943         3.045         29.988         3.92           In-kind contributions         135.759         797         136.556         216.25           Merchandise Sale         1.143         -         1.143         2.02           Fundraising Event         -         -         -         22.61		
Corporate/Organization Contribution         26.943         3.045         29.988         3.92           In-kind contributions         135.759         797         136.556         216.25           Merchandise Sale         1.143         -         1.143         2.02           Fundraising Event         -         -         -         22.61	)3	
In-kind contributions         135.759         797         136.556         216.25           Merchandise Sale         1.143         -         1.143         2.02           Fundraising Event         -         -         -         -         22.61	)9	
Merchandise Sale       1.143       -       1.143       2.02         Fundraising Event       -       -       -       22.61	27	
Fundraising Event 22.61	5	
	!4	
Other income (127) - (127) 6.07	5	
	7	
Net assets released from restrictions 55.409 (55.409) -		
TOTAL REVENUE AND SUPPORT 279,595 97.507 377.102 378,40	00	
EXPENSES		
Program services 232,315 - 232.315 406,19	) ]	
Supporting Services	•	
General and Administrative Services 28,161 - 28,161 22,42	21	
Fundraising 988 - 988 15,20		
	_	
TOTAL EXPENSES 261,464 - 261,464 443,82	.0	
CHANGE IN NET ASSETS 18,131 97,507 115.638 (65,42	) (0)	
10,131 77,507 115,036 (05,42	.0)	
NET ASSETS:		
BEGINNING OF YEAR 38,015 118,083 156,098 215,05	7	
PRIOR PERIOD ADJUSTMENT 6,46	1	
<b>END OF YEAR</b> \$ 56,146 \$ 215,590 \$ 271,736 156,09	8	

## LUBUTO LIBRARY PROJECT, INC. STATEMENTS OF CASH FLOWS

## For The Years Ended December 31, 2011 and 2010

	2011	2010		
CASH FLOWS FROM OPERATING ACTIVITIES	<del></del>			
Increase (Decrease) in Net Assets	\$ 115.638	\$	(65.420)	
Adjustments to Reconcile Increase (Decrease) in Net Assets to Net Cash				
Provided by Operating Activities				
Depreciation and Amortization	603		501	
Decrease (Increase) in Operating Assets:				
Books and Equipment Held for Distribution to African Libraries	27,249		645	
Grant Receivable	(74.572)		26.744	
Pledge Receivable	1,890		(1.890)	
(Decrease) Increase in Operating Liabilities:				
Payable to President	(1,156)		(11)	
Accrued Expense	 72		(1,027)	
NET CASH PROVIDED BY OPERATING ACTIVITIES	 69,724		(40.459)	
CASH FLOWS FROM INVESTING ACTIVITIES				
Computer Equipment Purchased	(1,019)		-	
NET CASH PROVIDED BY INVESTING ACTIVITIES	(1,019)		-	
NET INCREASE (DECREASE) IN CASH AND CASH				
EQUIVALENTS	68,705		(40,459)	
BEGINNING CASH AND CASH EQUIVALENTS	86,243		126,702	
ENDING CASH AND CASH EQUIVALENTS	\$ 154,948	\$	86,243	

## LUBUTO LIBRARY PROJECT, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

#### NOTE 1 - ORGANIZATION AND OPERATIONS

The Lubuto Library Project, Inc. (the Project) is a not-for-profit organization, incorporated in the District of Columbia on January 25, 2005. The project's headquarter locates in Washington, D.C. and operates a regional office in Lusaka. Zambia. The regional office in registered as a non-governmental organization in Zambia.

The Project is an innovative development initiative that, in cooperation with governments, creates opportunities for equitable education through model library services. Lubuto libraries, completely owned and run by their host organizations, provide sustainable institutional focal points – urban and rural – for Zambia adults to guide and care for the nation's children.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of Accounting</u> - The financial statements of the Project have been prepared on the accrual basis of accounting. Therefore, revenue and related assets are recognized when earned, and expenses and related liabilities are recognized when the related obligations are incurred.

<u>Basis of Presentation</u> - The Project reports information regarding its financial position and activities according to three classes of assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The Project does not have any permanently restricted net assets. The Project reports expenses as a decrease in unrestricted net assets whether they are incurred to satisfy a donor's restrictions or not.

<u>Principles of consolidation</u> - The accompanying consolidated financial statements include the accounts of DC headquarter and Lubuto Zambia. All significant intercompany transactions and accounts have been eliminated in consolidation.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Contributions - Contributions are accounted for in accordance with Statement of Financial Accounting Standards (SFAS) No. 116, Accounting for Contributions Received and Contributions Made. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted, depending on the existence and/or nature of any donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions. Contributed services, property and equipment are recorded at the estimated fair value of such services and property and equipment.

<u>Cash and Cash Equivalents</u> - For purposes of this financial statements, the Project considers all highly liquid assets available for current use with an initial maturity of three months or less to be cash equivalents.

## LUBUTO LIBRARY PROJECT, INC NOTES TO FINANCIAL STATEMENTS

December 31, 2011 and 2010

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Property and Equipment</u> - Property and equipment are carried at cost. The Project capitalizes all acquisitions of property and equipment over \$500. Depreciation and amortization of property and equipment is calculated using the straight-line method over useful lives of three to five years.

<u>Library Construction Costs</u> - Library construction costs are recorded as an expense because the African host organization will own the library.

Income Taxes - The Project is exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code. The Project qualifies for the charitable contribution deduction under Section 170(b) (1) (A) and has been classified as an organization that is not a private foundation under Section 509(a) (2). The Project adopted the provisions of FASB ASC 740. Accounting for Uncertainty in Income Taxes, which requires that a tax position be recognized on a 'more-likely-than-not' threshold. This applies to positions taken or expected to be taken in a tax return. The implementation of FASB ASC 740 had no impact on the Project's financial statements. The Project does not believe their financial statements include (or reflect) any uncertain tax positions.

#### NOTE 3 - FOREIGN CURRENCY EXCHANGE RATES

The US dollar is the functional currency of the project's worldwide operations. All foreign currency assets and liabilities amounts are measured in US dollars. Foreign currency income and expenses are remeasured at the weighted average rates in effect during the year. Any exchange rate gains or losses are included in statement of activities in the period in which they occur. Realized exchange rate (loss) and gain for the year ended December 31 2011 and 2010 were \$ (146) and \$4,961, respectively. Cash deposits in foreign bank account as of December 31 2011 and 2010 were \$7,969 and \$35,758, respectively.

#### NOTE 4 - GRANT RECIVABLE

The Open Society Initiative for South Africa (OSISA) awarded the Project \$149,074 grant in 2011. This grant was provided to support the overarching goal of the Lubuto Library Model. Grant requires submission of progress report together with program descriptions, evaluation report, budgets and evaluation report. This grant is temporarily restricted.

The Project received \$74,502 from the grant and remaining balance of \$74,572 is recorded as grant receivable for the year ended December 31, 2011. No grant related expenses occurred during 2011.

#### **NOTE 5 - GRANTS**

### Dow Jones Foundation grant

The Project received \$40,000 from Dow Jones Foundation in 2010. The grant requires \$7,500 to be used for the purchase of supplies for libraries, for the cost of shipping books and materials and for training and education of libraries' staff. The remaining balance of \$32,500 is to be used for library materials.

In 2011 and 2010, \$15,000 and \$1,413, respectively were used for the stated purpose and released from restriction.

## LUBUTO LIBRARY PROJECT, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

#### NOTE 5 - GRANTS (Continued)

#### eIFL.net grant

The project received \$29,998 grant from eIFL.net in 2010 for OLPC Zambian language literacy program. All the money was received in Zambian Kwacha.

Grant period is from May 1, 2010 to April 30, 2011. Grantor requires that the Project maintain receipts and invoices for all matters pertaining to this grant and shall keep these available for inspection for five years following termination date of the grant and submission of final report within 30 days of the termination of grant period.

In 2011 and 2010, \$20,284 and \$9.714 respectively, were used for the stated purpose and released from restriction.

#### NOTE 6 - PRIOR PERIOD ADJUSTMENT

Net assets at the beginning of 2010 has been adjusted to eliminate intercompany account Payable to Lubuto Zambia \$7,408 and to adjust Books and Equipment Held for Distribution account. The correction has no effect on the result of the 2011 and 2010's activities; however, the cumulative affect increases beginning net assets for 2011 by \$6,461. Had the error not occurred, increase in net assets for 2010 in statement of activities would have been increased by \$6,461. Accordingly, the Project restated its financial position as of and for the year ended December 31, 2010.

#### NOTE 7 - RELATED PARTY TRANSACTIONS AND BALANCES

At December 31, 2011 and 2010, the Project owed \$ 0 and \$1,156, respectively to the President of the Project for reimbursement of operating expenses.

#### **NOTE 8 - IN KIND CONTRIBUTION**

The Project received in-kind donations of \$136,556 and \$216,255 for the years ended December 31, 2011 and 2010, respectively. These in-kind contributions are comprised of professional services, rent, and contributed computers.

The in-kind rent expense for the headquarters during 2011 and 2010 were \$4,500 and \$5,200. The in-kind rent expense for the office in Zambia during 2011 and 2010 was \$4,000. Paid rent expense for Zambia office was \$2,037 during 2011.

## LUBUTO LIBRARY PROJECT, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

## NOTE 9 - RESTRICTION ON NET ASSETS

Temporarily restricted net assets are available for the following purposes:

	<u>2011</u>	<u>2010</u>	
Donated and purchase of books	\$ 38.530	\$ 68.502	
OSISA	149.074	-	
Donated computer to be sent to Zambia	3.185	2.388	
Program – Lubuto Arts	1,214	-	
Dow Jones	23.587	25.000	
OLPC Zambia Literacy Program	-	21.046	
Salary of FOH Library Employee	-	1.147	
Total	\$ 215.590	\$ 118.083	

## NOTE 10 - SUBSEQUENT EVENTS

In accordance with FASB ASC 855, the Project evaluated subsequent events through April 6, 2011, the date these financial statements were available to be issued. There were no material subsequent events that required recognition or additional disclosure in these financial statements.

# LUBUTO LIBRARY PROJECT, INC SCHEDULES OF FUNCTIONAL EXPENSES

## For The Years Ended December 31, 2011 and 2010

	2011				2010
	Program	Administration	Fundraising	Total	Total
Headquarter Expenses					
Professional Services	\$ 103.430	\$ -	\$ -	\$ 103.430	\$ 122,180
Accounting Fees	-	7.080	-	7.080	3.400
Bank Charges	27	657	487	1.171	622
Salaries, Wages Related Expenses	-	7.802	-	7.802	7.347
Rent	-	4.500	-	4,500	5.400
Communication Fees	21.636	-	-	21.636	39.832
Merchandise Expenses	-	-	500	500	3.557
Program Development	2,722	-	-	2,722	6.034
OfficeEexpenses	-	1,567	-	1,567	2.257
Travel	3,614	-		3,614	23.054
Telephone	_	589	-	589	502
Dues and Registration	_	1,223	-	1,223	1.540
Depreciation and Amortization	-	263	-	263	353
Glover Fundraiser	-	-	-	-	6,373
Miscellaneous Expenses	_	866	-	866	678
Subtotal Headquarter Expenses	131,429	24,547	987	156,963	223,128
Zambia expenses					
Book and Equipment to Zambia	28,993	-	_	28,993	9,090
Gifts	• _	-	-	-	315
Depreciation	339	-	-	339	148
OLPC Reading Project	-	-	-	-	1,863
Staff	21,647	-	-	21,647	26,091
Rent	6,037	<u></u>	-	6,037	4,536
Travel	_	-	-	-	7,390
Meals	721	-	-	721	3,395
Licenses and Fees	36	-	-	36	1,305
Bank Fees	66	-	-	66	157
Library Construction	1,093	-	-	1,093	95,600
Zambia Consulting Fees	29,306	-	-	29,306	57,672
Misc. Expense	5,146	-		5,146	1,344
Transport	5,606	-	-	5,606	325
Supplies	2,762	-	-	2,762	7,448
Postage/Courier	223	_	-	223	273
Telephone	1,743	-	-	1,743	2,507
Internet	781	•	_	781	1,232
Subtotal Zambia Expenses	104,499	-	-	104,499	220,692
TOTAL EXPENSES	\$ 235,928	\$ 24,547	\$ 987	\$ 261,462	\$ 443,820